

# Empowering Growth and Increasing Profitability

Your Trusted Partner in Outsourcing  
of Accounting and Business Process  
Activities



**SkaleHive**<sup>®</sup>  
OUTSOURCING TO GROW

Introducing  
SkaleHive<sup>®</sup>  
Your 360-Approach  
Business Outsourcing  
Partner

[SkaleHive.com](https://SkaleHive.com)

Confidential Content

# Our Mission and pillars

At **SkaleHive®**, we redefine efficiency by seamlessly integrating a spectrum of outsourcing services to meet your business needs. Specializing in Outsourced Accounting and Bookkeeping as well as Financial Reporting, we bring a holistic approach to your business processes.



## Strategic outsourcing partner

At **SkaleHive®**, we go beyond traditional service offerings; acting as your strategic outsourcing partner in achieving sustainable success.



## Precision meets flexibility

Experience the **SkaleHive®** advantage – where precision meets flexibility, and your business thrives with strategic outsourcing.



## Integrated customer solutions

Our commitment to quality, innovation, and client satisfaction empowers businesses to scale new heights through our integrated outsourcing solutions.

# What we DO

At SkaleHive®, we specialize in delivering cutting-edge white-label outsourcing solutions tailored to fuel your business growth and elevate operational efficiency. We provide outsourced accounting, financial, and bookkeeping services. We meticulously handle every aspect, from invoicing and accounts payables to receivables, ensuring accuracy and compliance.

## Our ADVANTAGE

- Comprehensive white-label outsourcing solutions for growth and efficiency.
- 30-40% cost savings compared to US counterparts.
- One-stop-shop for accounting and BPO.
- Empowering companies to convert fixed costs into variables.
- Operating from same time zone with US presence for seamless collaboration.
- Alleviating capacity constraints to enable profitable growth and focus on core business activities.
- Unwavering commitment to data confidentiality and quality.
- Transforming routine services into opportunities for businesses to thrive.
- Your strategic partner for propelling businesses forward.

## Why choose us

- Elevate operations, increase employee productivity, and cut costs.
- Grow with us as your trusted partner, scaling your business in a flexible way.
- Consider us your secret weapon for achieving business success.

# Service Offering



## 01

### Accounting Entries and Subsidiary Maintenance

- Preparing asset, liability, revenue, and expense entries by compiling and analyzing account information
- Maintaining and balancing subsidiary accounts by verifying, allocating, posting, reconciling transactions, and resolving discrepancies
- Maintaining the general ledger by transferring subsidiary accounts, preparing trial balances, and reconciling entries



## 02

### Billing and Accounts Receivable

- Maintaining the billing system
- Generating invoices and account statements
- Performing account reconciliations
- Maintaining accounts receivable files and records
- Producing monthly financial and management reports
- Investigating and resolving any irregularities or inquiries



## 03

### Financial Management and Reporting

- Assisting in general financial management and analysis
- Monthly reconciliations for debtor/creditor accounts
- Processing up to the trial balance stage and preparing financial statements for lodgment with the tax office
- Preparing monthly/quarterly management reports
- Preparing superannuation and income projections

# Service Offering



## 04

### Accounting Entries and Subsidiary Maintenance

- Paying employees by verifying expense reports and preparing paychecks
- Paying vendors by scheduling paychecks and ensuring payment is received for outstanding credit
- Responding to vendor inquiries regarding invoices
- Preparing analyses of accounts and producing monthly reports
- Continuously improving the payment process



## 05

### Audit and Research

- Completing and posting daily timesheets
- Completing external audit by analyzing and scheduling general ledger accounts; providing information for auditors
- Conducting research, analysis, development, and summation of financial information for audit purposes and financial reporting

# Experience | Credentials

					
					
					
					
					

# Our Team



## Arturo Alvarez-Demalde

Arturo is an entrepreneur with vast exposure to different service industries. He holds an Economics degree from the University of Buenos Aires and an MBA from Harvard Business School. Arturo's strategic approach and operational expertise are supported by his robust educational foundation. He has several years of corporate restructuring experience, including cost reduction, process redesign, and growth initiatives, skills that complement SkaleHive customers' needs. His operational experience includes leading and managing real estate, private equity, and venture capital investments.



## José Luis Eguía

José Luis is a seasoned professional with degrees from the University of Buenos Aires and the University of Chile. Currently pursuing a Master's in Economic History, he is a partner in Estudio Eguía Payaslian & Asociados and Eguía Pohle & Asociados. His extensive professional background includes roles as director, manager, administrator, and fiduciary in various Argentine and international companies. A Professor in postgraduate programs and a speaker in professional; José Luis is published in his field. With multiple professional affiliations, he serves as a syndic and a member of the Fiscal Oversight Commission for various companies.



## Mariano Payaslian

Mariano, a Certified Public Accountant, brings extensive experience as an auditor, trustee, and advisor to national and multinational corporations. As former Chairman for Latin America at the Alliot Group and a Local Partner of the World Doing Business Association, Mariano showcases leadership and expertise in navigating international business complexities. Active in prestigious organizations, including chambers of commerce and professional councils, Mariano's commitment to excellence and strategic insights make him a valuable asset for businesses seeking financial guidance and international business acumen.

## Next steps

Engage with us to explore the next steps in our collaboration journey. Whether it's launching a pilot, addressing questions, or customizing solutions, we're here for you.

We look forward to the opportunity to collaborate and drive success together!



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## Contact us

Feel free to reach out to us 24/7 with any inquiries, comments, or to schedule follow-up discussions.

[info@skalehive.com](mailto:info@skalehive.com)

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